

## PRESS RELEASE – FOR IMMEDIATE RELEASE

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### **CRIMSONWING BECOMES AN ORACLE PARTNERNETWORK GOLD LEVEL PARTNER**

Valletta, November 24<sup>th</sup>, 2010 - Today, Crimsonwing announced that it has achieved Gold Partner status in the Oracle® PartnerNetwork (OPN).

By attaining Gold Level membership, Oracle has recognised Crimsonwing for its commitment to establishing in-depth Oracle expertise and excellence in delivering solutions using the extensive Oracle product stack. Crimsonwing's involvement with Oracle products is significant and over the years, it has implemented mission-critical solutions built using Oracle Business Intelligence (BI), Oracle's PeopleSoft Enterprise Human Capital Management (HCM) and Financials, Oracle Content Management, Oracle WebLogic Server and Oracle Portal, and using a range of tools including Oracle JDeveloper, Oracle Application Development Framework (ADF), Application Designer (including PeopleSoft Enterprise PeopleTools and Application Engine) as well as Oracle Data Integrator (ODI) middleware.

Crimsonwing has invested heavily in its relationship with Oracle, building an Oracle IT practice with over 30 professionals, fully trained and ready to implement Oracle's technology solution.

"We are extremely pleased to have attained Gold status in the Oracle PartnerNetwork programme," says James Bonello, Managing Director at Crimsonwing. "This achievement recognises the quality of our staff who are educated and trained to the highest industry standards, as well as Crimsonwing's expertise in implementing complex enterprise-class solutions."

"This is a notable achievement from Crimsonwing and this recognition is an important milestone in the development of Oracle business in Malta," said Michael Balzan, Business Development Manager, Oracle Malta.

With its OPN Gold status, Crimsonwing receives the benefit of being able to start developing specialisations that will allow the company to grow its business, increase its expertise, reach higher levels of customer retention, and create differentiation in the marketplace. Gold members also become eligible to resell all Oracle Technology products and can apply to resell Oracle Applications and Industry Solutions. In addition, they receive access to Oracle account representatives and My Oracle Support updates for all products, discounts on training, limited free assessment/exam vouchers, reduced rates on the purchase of Oracle licenses for internal use, discounts on advanced customer services and more.

#### **ABOUT ORACLE PARTNERNETWORK**

Oracle PartnerNetwork (OPN) Specialized is the latest version of Oracle's partner programme that provides partners with tools to better develop, sell and implement Oracle solutions. OPN Specialized offers resources to train and support specialised knowledge of Oracle products and solutions and has evolved to recognise Oracle's growing product portfolio, partner base and business opportunity. Key to the latest enhancements to OPN is the ability for partners to differentiate through

specialisations. Specialisations are achieved through competency development, business results, expertise and proven success. To find out more visit <http://www.oracle.com/partners>

#### **ABOUT CRIMSONWING**

Crimsonwing is an international IT solutions provider, developing and implementing leading-edge technology across Europe. Founded in 1996, Crimsonwing's customer solutions have won many awards including Solution Provider of the Year and National Business Awards. Over the years, Crimsonwing has provided mission-critical, high-value solutions that help customers derive business benefits from information technology with the principal activities consisting of designing, implementing and supporting IT based solutions that meet clients' business needs. Solutions focus on three main areas: Enterprise Resource Planning (ERP), Custom Software Development and eBusiness solutions. Please find further information on <http://www.crimsonwing.com>

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